



[www.azfunparty.com](http://www.azfunparty.com)

visit our website for more information including pictures of our carnival games

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## HERE'S HOW THE "FULL SERVICE" FUN FAIR PROGRAM WORKS

### Fun Services Provides

- Over 35 years of programming experience
- 8-10 Carnival Games (over 40 in stock)
- Carnival themed booths
- A large assortment of prizes
- Concessions, tickets, wristbands, etc

### Your Organization Provides

- A location (indoors or outside)
- A Date
- Volunteers to run your games



## WHO KEEPS THE PROFITS?

You do! It is your fund raising event. What you pay for is the actual number of prizes you use, a small game/booth rental fee (in some cases), and delivery. Fun Services takes back all the unused prizes. You take no risk, only the profits.

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**THERE ARE NO ADVANCES, NO INVESTMENT, AND  
ABSOLUTELY NO HIDDEN CHARGES!!!**



1938 E Broadway Rd \* Tempe, AZ \* 85282  
(480) 967-7129 \* (800) 251-3654 \* (480) 894-0454 fax



“FunFairs” is a term that we at Fun Services use to refer to School Carnivals. You may rent your inflatables or dunk tanks or rock walls from another company, but your event can still be a FunFair too. We consider an event a FunFair when it involves these three things:

1. Our trademark prizes and prize programming
2. Our decorative carnival themed booths
3. Our classic carnival games

Some customers rent our equipment just for fun as a side attraction at a party, and have no need for the programming. In Fundraising situations however, our prize programming ensures you maintain the proper profit levels throughout your event. If you are charging participants to play the games, you want to know that you are not giving away more in prize value than you are bringing in. With 40 years of experience, we do this for you.

Notice below that when you add a prize program to your event, the equipment rental is automatically discounted 50%. This money you would have spent on equipment can be put directly back into you pocket! 10 games and 10 booths at full price is \$500. Half price is \$250. That’s a significant amount of savings before your event even starts. But it gets even better...

Ultimately, we’d like your school to participate in as many of our programs as possible. That’s why when you sign up to do a Holiday Shopping Program, the games and booths at your FunFair are Free! Just like with our Holiday Shopping Programs, you’d only have to pay for what you sell and you return the leftovers.

## A La Carte:

Games = \$25each

Booths = \$25each

## With a Prize Program:

Games = \$12.50each

Booths = \$12.50each

\*Get 50% off the rental price for the equipment, plus you can add additional equipment at the “package price”. At the end of the event, you will pay for the prizes you used and return the unused prizes. Just choose whether you’d like your prizes in the form of a Redemption Center or Regular Consolation.

## Multiple Program Discount

Games = Free

Booths = Free

\*You are eligible for this if your school also participates in one of our Holiday Shopping Programs, or if your school uses our services at a 2<sup>nd</sup> School Carnival within the same year. A maximum limit will be given for game/booth allowance. Additional equipment can be rented at the package price.

# **“FUN FAIR”, “PRE-PACKAGED”, or “RENTAL ONLY”**

Arizona Fun Services has the right program to fit your needs!  
There are three different ways to use our services.

## **Option 1: The FULL SERVICE “Fun Fair” Carnival\***

Everything you need for a great “FUN FAIR” Carnival **delivered** to your school: Booths, games, prizes, tickets, game signs, and a Fun Services Representative to set up your event and stay as long as needed to get things up and running smoothly. We will also be there to take down the equipment at the end.

We typically arrive early enough so that once set-up is complete, there is still at least 30 minutes until the start of the event. This gives your volunteers time to get familiar with the area they are responsible for.

Games are “Programmed” for your group to make up to **50% PROFIT!** **All prizes are on consignment, so you just pay for the prizes you use and we take back the leftovers.** You choose how you would like the prizes to be distributed. Both “Total Redemption” and “Regular Consolation” programs are available and explained in further detail on the **Prize Programs** page.

The rental charge for a game/booth combo is **discounted by 50%**. Regular price is \$25 per game and \$25 per booth. Discounted price is \$25 total for the pair!

Any other additions you make will be discounted as well. Concession machines that rent for \$45 regular price can be added to a “Fun Fair” for a **discounted rate of \$25!** (Machine rentals always include just the machine; supplies are sold separately and are not discounted.)

Also, if your school participates in one of our Holiday Gift Shop® Programs, or a 2<sup>nd</sup> Carnival in within the same year, then the \$25 rental fee per game/booth combo is waived...yes that means they are **FREE!**

## **Option 2: The “Pre-Packaged” Carnival**

Everything is “pre-packed” for your carnival, ready to be either delivered or picked up at our warehouse. Delivery fees apply, but if your school participates in our Holiday Gift Shop®, the delivery fee is discounted 50%. This package includes games, booths, and prizes. You will receive a game, a colorful booth, and \$50 in prizes for each game rented! Prizes are not returnable with this option.

Regular cost for the combination of a game, a booth and \$50 in prizes would be \$100 per game. Your **SPECIAL** price is only **\$75 per game!** There is a 3 game minimum for this package.

**Both option 1 and 2 include Fun Services programming and packing of quality prizes. Though not necessary, you are welcome to come in to our store and select the prizes you’d like to be included.**

## **Option 3: RENTAL ONLY**

No Discounts. Pricing is \$25 per game, \$25 per booth, prizes at your discretion, delivery available.

\*By definition, a “full service fun fair” is when Fun Services provides your **Booths, Games and Prize Program.**



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## **“FULL SERVICE” FUN FAIR RESPONSIBILITIES**

A “Full Service Fun Fair” is one of several possible situations where Fun Services provides the games, booths and prize program for your event. The “**3-4 helpers**” are appreciated but not required. The following is a list of responsibilities:

### **FUN SERVICES:**

- We supply the carnival game booths. These booths are 8ft wide and 4ft deep. They act as a partition between the game and player and lend a carnival atmosphere to the event.
- We supply the games and supplies necessary to play them (excluding tables).
- We provide all prizes on consignment. The customer chooses the prize program.
- \$25 per game/booth combo rental charge (50% off regular price).\*
- We set up of the equipment upon our delivery along with preferably **3-4 helpers** from your organization. Our arrival will be approximately 2 hours before the start of the event.
- We provide game signs, instructions and inventory sheets for your booth workers.
- We supervise the take down of the games, booths, and other equipment along with the hopefully **3-4 helpers** immediately at the end of the event.

\*This fee is waived if your organization completes a second program with Fun Services during the current school year. These programs include: Santa’s Secret Shop®, Holiday Gift Shop®, or if it will be your second full service Fun Fair within the same school year.

### **YOUR ORGANIZATION:**

- You choose the games and set the prices to play each. Here is a small chart of how many games would accommodate a given amount of students. Generally, it’s 1 game for every 25 players. (remember that not all of the students will actually participate:

0-250 students:	4-6 games
250-500 students:	8-10 games
500-750 students:	10-12 games
750+ students:	12-15 games

- You supply **3-4 adult helpers** to assist with the set up and take down.
- You coordinate all shifts for your booth workers.
- You supply 1 table for each game (even if the game doesn’t require a table for play, the table will help to hold and sort through prizes).
- You supply 1 ticket can, box, or bag for each game.
- You supply 1 pen, pencil or marker for each game, concession and redemption booth.
- You pay for prizes, game/booth rental (maybe) and delivery at the end of the event.

**No Deposits are Required for Delivered, Full Service Events. You Make the Profit!**

# Fun Services Presents: The Custom Package Builder

Start by picking a package of games, booths and prizes...

...then use the chart below to add more equipment to your package at a discounted rate.

**Package A - \$300.00**  
4 Games, 4 Booths & \$200 Prizes  
A \$100 SAVINGS!

**Package B - \$600.00**  
8 Games, 8 Booths & \$400 Prizes  
A \$200 SAVINGS!

**Package C - \$750.00**  
10 Games, 10 Booths & \$500 Prizes  
A \$250 SAVINGS!

**Package D - \$900.00**  
12 Games, 12 Booths & \$600 Prizes  
A \$300 SAVINGS!

**Package E - \$1200.00**  
16 Games, 16 Booths & \$800 Prizes  
A \$400 SAVINGS!

**CONSIGNMENT PACKAGE**  
\*You pick the # of Games & Booths and pay half price for them  
\*We program the games  
\*You only pay for the used prizes and we take back the leftovers  
\*You don't have to worry about running out of prizes or having way too many prizes left at the end.  
**(6 game/booth minimum and \$50 of used prizes minimum per game)**

Added Item	Reg Price	Pkg Price	Special
Castle Bouncer	\$100	\$75.00	\$50.00
Mickey's Fun Factory Bouncer	\$120	\$90.00	\$60.00
Looney Tunes Bouncer	\$120	\$90.00	\$60.00
5 in 1 Combo Bouncer w/Slide	\$200	\$150.00	\$100.00
Run & Slide Water Inflatable	\$200	\$150.00	\$100.00
Obstacle Course Inflatable	\$300	\$225.00	\$150.00
20' Vertical Slide Inflatable	\$300	\$225.00	\$150.00
22' Vertical Slide Inflatable	\$300	\$225.00	\$150.00
Dunk Tank	\$200	\$150.00	\$100.00
Hi Striker	\$150	\$112.50	\$75.00
Electronic Basketball	\$100	\$75.00	\$50.00
Sports Frame Game	\$50	\$37.50	\$25.00
Balloon Splash	\$75	\$56.25	\$37.50
Popcorn Machine	\$50	\$37.50	\$25.00
Cotton Candy Machine	\$50	\$37.50	\$25.00
Sno Kone Machine	\$50	\$37.50	\$25.00
Hot Dog Steamer	\$40	\$30.00	\$20.00
Frozen Drink Machine	\$100	\$75.00	\$50.00
Large Spinning Wheel	\$60	\$45.00	\$30.00
Midway Carnival Game	\$25	\$18.75	\$12.50
8' Free Standing Booth Front	\$25	\$18.75	\$12.50
10x10 Covered Booth	\$65	\$48.75	\$32.50

*We try to encourage the use of our games, booths and prizes. So we discount them when used together, then we also give you 25% off ("pkg price") any equipment you add to your games, booths and prizes. The pricing in the "special" column is only for groups that use us for multiple programs within the same calendar year. Examples of other programs would be if you also ran a Holiday Gift Shop at your school, or if you did a 2nd Carnival-type event within the same year.*

Please note that the organization is to provide staffing, water, table(s) and electricity with all rentals. We can provide any or all of these items at an additional cost. Staffing available at the rate of \$20/hour per person.  
Delivery and set up is not included in the above listed rates. All equipment is subject to availability and sales tax.  
While we can get other types of equipment for your event, only the listed items are eligible for reduced pkg pricing.

In our opinion, packages A-E are best for when you have a budget and only want to spend a specific amount. The consignment option allows you to use more prizes as the level of participation at your event increases.

Call Fun Services for further details and help in deciding which package will work best for you!  
We also offer a Wristband Carnival option as well as a Multiple Program discount.  
**Arizona Fun Services (480)967-7129 www.azfunparty.com info@azfunparty.com**

# Fun Services Presents . . .

## SCHOOL CARNIVAL WRISTBAND PROGRAM!

### HOW IT WORKS

- ◆ **No** Inventory, **No** Ticket Sales and **No** Game and Booth Rental Fees.
- ◆ Wristbands are \$7.00 each (school's cost) with a suggested sell price of \$10.00.
- ◆ Wristband entitles the wearer to unlimited play at the games and attractions.
- ◆ Organization must sell a minimum of 200 wristbands. Presales are encouraged.
- ◆ 2½ hour game time. If additional time is desired, add 50 wristbands to the minimum for each additional ½ hour of game time.

### WHAT YOU GET

- ◆ 8-15 carnival games based on your enrollment. In our experience, 1 game for every 25 participants is a good guide to go by. (ie. 8 games for 200 people, 10 for 250, etc.)
- ◆ Our very popular Total Redemption prize program is included. Kids play games, win points, turn in their points for prizes of their choice.
- ◆ Choice of the Dunk Tank or Hi-Striker is included.
- ◆ A standard bounce house with staffing.

### ADD-ONS

- ◆ Add an inflatable with staffing for an additional \$1.00 per wristband sold.
- ◆ Add a concession machine with supplies for an additional 50¢ per wristband sold. "With supplies" means unlimited servings to all wristband wearers.
- ◆ Rental items (Frame Games, Spinning Wheels, Raffle Drums, Electronic Basketball, Tables, Chairs, etc.) are available at regular rates.
- ◆ Delivery is additional and based on the location.

### SPECIAL BONUS!

When your school signs up for and completes a second program with us (Santa's Secret Shop® / Holiday Gift Shop® or a 2<sup>nd</sup> Carnival) during the same school year, we will reduce the cost of the wristband to **\$6.00 each!**

**Call your Fun Services representative today for more details!**

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## PRIZE PROGRAMS

Both options are programmed to maintain the same degree of profit.

### REGULAR CONSOLATION (prizes at the games):

- All Prizes will be displayed and won at their designated booth. So you have to play certain games to get those specific prizes. With total redemption, players accumulate points which are later redeemed for the prize/s of their choice.

### TOTAL REDEMPTION (earn points for playing, then use points to get prizes):

- Prizes will be awarded on a point system. There is no need to display prizes at each game booth. All prizes will be displayed at the redemption center.
- A certain number of points will be awarded instead of an actual prize. We provide your booth workers with point cards and stamps.
- The prize categories will range from 1-200 points in which players can exchange their points for prizes. With 100 points, a child can get 100 1-point prizes or 1 prize worth 100 points.
- This method allows kids the chance to get the prizes **that they want**. And no prize is unattainable to anyone. Whether a child wins a difficult game once, or if s/he loses a game 50 times earning 1-point for every attempt, points accumulate every time they play; it's just a matter of how much they are willing to spend to get to the level of their desired prize.
- We recommend having 4-5 workers to help set up, run and inventory the redemption center. One person should be in charge of the redemption center.

Both options operate on a consignment basis. Only pay for used prizes. At the beginning of the event, we will have inventory lists of everything we brought. At the end, **YOUR ORGANIZATION** counts everything that we are taking back. The difference ends up being the amount of prizes you used, and as a result, what you'll pay for.

## MIDWAY GAME LIST

Availability on a first come, first served basis. To view pictures, visit our website at [www.azfunparty.com](http://www.azfunparty.com)

### **EASY GAMES:**

1. **BUMPER CAR\*** – Bounce the car into a winning position
2. **CIRCLE RACE \***– Spin the car into a winning position
3. **DUCK POND** – Pick a duck. The number on the duck determines the prize
4. **KRAZY BLOCK\*** – Roll a 12-sided block down a slide to win
5. **LOLLIPOP TREE\*** – Choose a lollipop with a colored tip to win
6. **PLINKO\*** – Drop the tokens through the pins and aim for numbered slots
7. **SPIN-O-PRIZE\*** - Spin the spinner to win a prize
8. **TREASURE CHEST** – Large chest that comes with 21 non-winning & 1 winning key

### **MEDIUM GAMES:**

9. **ALLEY OOPS\*** – Roll three balls down and add up the points
10. **AMAZE-O\*** – Roll three balls down the board and match colored slots
11. **BEAN BAG TOSS** – Three bags, try to get all three in target
12. **BLOCK BUSTER\*** – Swing ball to knock over blocks, try to spell W-I-N
13. **BOTTLE BREAKER** – Throw ball underhand and knock bottles over in one try
14. **CACTUS RINGER** – Three rings, try to get them to hook the cactus
15. **CAN CAN\*** – Throw two bean bags to knock down all five cans
16. **CHICKEN IN A POT\*** – Hit catapult sending rubber chicken into pot
17. **FIVE PIN BOWLING\*** – Slide three pucks to knock down all five pins
18. **GOLF GAME** – Player putts for a hole-in-one on the slanted putting green
19. **ITTY BITTY BOWLING** – One roll to knock over three pins on mini bowling lane
20. **REBOUND POOL\*** – Shoot a cue ball bank shot into the hole
21. **ROLLER BOWLER\*** – Roll the mini bowling ball easy enough to stay over the hump
22. **SEVEN ELEVEN** – Throw two balls and add up the points
23. **SKI BALL\*** – Roll ball up ramp and into cup target
24. **SKITTLE SKILL\*** – Knock down all three pins in one swing
25. **SLAP SHOT\*** – Get the puck past the goalie to win
26. **TEDDY BEAR TOSS** – Get one of three rings around the bear to win
27. **TIC TAC TOE** – Throw three balls, try to get three in a row
28. **TIP THE CLOWN\*** – Knock down three rag clowns to win

### **HARD GAMES:**

29. **BALL BINGO** – Throw ten balls, any row of five wins
30. **BALL BOUNCE** – Throw ball into winning slot on game board
31. **BOTTLE RING TOSS** – Throw red rings around long-neck soda bottles
32. **DART BALLOON** – Three darts to pop three balloons
33. **HOOP-LA** – Ring toss game similar to teddy bear toss, without the teddy bears
34. **MARBLE GAME\*** – Stop six marbles on the same color to win
35. **MILK CAN TOSS** – Toss three balls in the can to win
36. **RAZZLE DAZZLE\*** – Roll a ball through a maze to score
37. **REBOUND SHUFFLE\*** – Bank shot the puck to the end of board without falling off
38. **SAUCER TOSSER** – Throw the discs into the narrow opening of game board
39. **SHOOTING GALLERY\*** – Knock down the target slots with crossbow darts
40. **SUCTION DARTS\*** – Hit targets using plastic crossbow with rubber darts

Games are limited in quantity, \$25 per day to rent, call us at (480)967-7129 to reserve yours today!

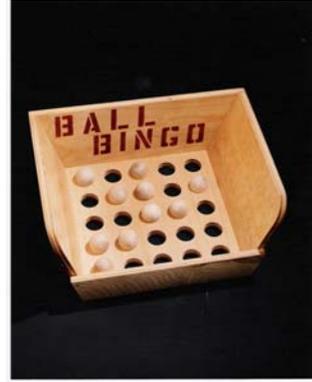
\*Indicates that a table is recommended (possibly necessary) for game to function properly.



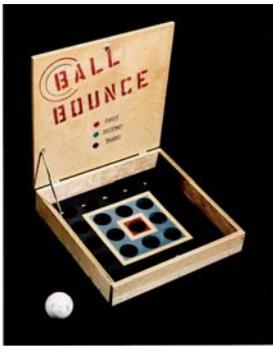
Ally Oops



Amaze-O



Ball Bingo



Ball Bounce



Bean Bag Toss



Block Buster



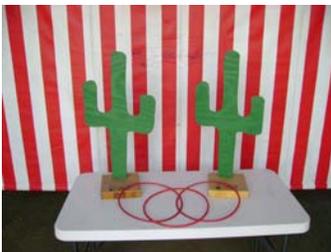
Bottle Breaker



Bottle Ring Toss



Bumper Car



Cactus Ringer



Can Can



Chicken in a Pot



Circle Race



Dart Balloon



Duck Pond



Five Pin Bowling



Golf Game



Itty Bitty Bowling



Krazy Block



Lollipop Tree



Marble Game



Milk Can Toss



Razzle Dazzle



Rebound Pool



Rebound Shuffle



Roller Bowler



Saucer Tossler



Seven Eleven



Ski Ball



Skittle Skill



Slap Shot



Spin-O-Prize



Suction Dart



Teddy Bear Toss



Tic Tac Toe



Tip the Clown



Treasure Chest



Plinko



Shooting Gallery

## BOOTHS AND CANOPIES



10'x10' Covered Booth (\$65)

10'x10' Includes:

- steel frame
- canvas top
- peaker bar

Optional Ad-ons (\$20 maximum/booth):

- backdrop (\$5.00) (pictured)
- front frame(\$5.00)
- side frame(\$5.00)



8' Free Standing Booth Front (\$25)

8' Free Standing Booth Front Includes:

- Booth (as seen in photo)
- The purpose of the booth is to act as a barrier between the game and the player. It also can indicate where the player should stand while playing.

## CASTLE BOUNCER

- \$100/Day without staff
- 13'W x 13'L x 16'H (blue, red, yellow, green, orange)



## BOUNCER/SLIDE (5 IN 1 COMBO)

- \$200/Day without staff
- 15'W x 18'L x 17'H (blue, yellow, red)



## MICKEY'S FUN FACTORY BOUNCE HOUSE

- \$120/Day without staff
- 15'W x 15'L x 17'H



## LOONEY TUNES BOUNCE HOUSE

- \$120/Day without staff
- 15'W x 15'L x 17'H



## **OBSTACLE COURSE**

- \$300/Day without staff
- 11'W x 30'L x 12'H (purple, yellow, red)



## **RUN N SLIDE (2 –LANE WATERSLIDE)**

- \$200/Day without staff
- 9'W x 31'L x 9'H (blue, red, green)



## **20' VERTICAL SLIDE**

- \$300/Day without staff
- 20'W x 31'L x 20'H (purple, blue, yellow)



## **22' VERTICAL SLIDE**

- \$300/Day without staff
- 17'W x 35'L x 22'H (yellow, blue, red)

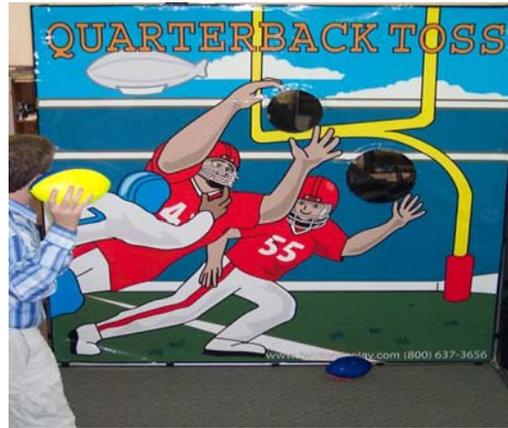


# FRAME GAMES

(Any Sports Themed \$50/day, Balloon Splash \$75/day)



**BASEBALL TOSS**



**QUARTERBACK TOSS**



**KICK AND SCORE SOCCER**



**SLAP SHOT HOCKEY**



**CHIP SHOT GOLF CHALLENGE**



**BALLOON SPLASH**

# Fun Services has DUNK TANKS



**\$200/day**  
Requires a tow



**\$175/day**  
Requires Setup (4'x4'x4')



**\$200/day**  
Requires a tow

\*The tanks hold between 450-500 gallons of water. We will provide a 100ft hose to fill the tank. Delivery charge is based on location, and setup is included in the price of delivery. The units must be setup on cement or grass.



**HI STRIKER** (14ft Tall, Requires a 2" Hitch for Towing, \$150/day)



**LARGE SPINNING WHEELS** (\$60/day)

-36" Color Wheel (6 colors repeated 4 times...24 total spots, dry erase friendly)

-30" Color Wheel (10 colors, dry erase friendly)

-36" Number Wheel (1-36 randomly placed, no marking)

# ELECTRONIC BASKETBALL

**\$100 per day**



## Playing Instructions

1. The timer will begin when the power turns on. If power is already on, the timer begins when a basket is made. After the 5-second countdown, the players should begin shooting as the game will start keeping track of made baskets.
2. Players get 30 seconds to score 30 points. Each basket is worth 2 points at first and 3 points as time begins to run out.
3. If either player has 30 or more points, the game will add 15 seconds of play time. All baskets are worth 3 points during these 15 seconds. Players with less than 30 points should stop shooting and allow the remaining player to take all shots.
4. If either player has 60 or more points, the game will add another 10 seconds of play time. All baskets are worth 3 points. The game is over after this 3<sup>rd</sup> time segment.
5. The game will keep track of the highest score throughout the event.

# HELIUM RENTALS

6 different sized tanks

Tank Size	9" Balloons	11" Balloons	Price	Deposit
20 cu ft	50-70	25-35	\$30.00	\$100
55 cu ft	175	100	\$65.00	\$100
90 cu ft	300	160	\$100.00	\$100
122 cu ft	435	225	\$125.00	\$200
137 cu ft	500	260	\$135.00	\$200
219 cu ft	800	400	\$200.00	\$250

Long term Helium Rentals Available for size #219 tank  
(Helium prices subject to change)

# LATEX BALLOONS

PKGD QTY	11" Balloons	16" Balloons	36" Balloons	Mylar 18"	Oversized Mylar	Customer 11" Balloons
Per 100	\$12.95	NA	NA			
Per 50	NA	\$16.75	NA			
Per 24	NA	NA	NA			
Per 15	\$2.50	NA	NA			
Each flat	\$0.20	\$0.50	\$4.95	\$2.00- \$3.00	Varies	
Each filled	\$1.25	\$2.50	\$25.00	Add \$1.00	Add \$3.00 to \$5.00	\$1.00

- 11" – all colors always in stock
- 16" & 36" – multicolor-6 selection only
- "Filled" includes premium grade helium, balloon clip, and choice of ribbon color.
  - Hi-Float for only \$0.25/balloon
  - Balloon weights, all colors, \$0.99
    - Bouquets just \$1.00 each
- Delivery available for Helium & Balloons

## NEED MYLAR BALLOONS?

- We carry HUNDREDS of 18" Mylar Balloons (Themed & plain colored)
  - Mylars w/no helium – Plain (\$2), Printed (\$2.50), Licensed (\$3)
    - Medium and Jumbo mylars also available

## CONCESSION MACHINES



Rental	Popcorn	Sno Kone	Cotton Candy
<b>\$50.00</b>	Machine only		
<b>\$55.00</b>	Machine + 50 servings		
<b>\$60.00</b>	Machine + 100 servings		



## CONCESSION SUPPLIES

Cotton Candy Floss (60 servings)	\$8.50
Cotton Candy Cones (per 100, \$0.05 each)	\$5.00
Cotton Candy Bags (per 100)	\$10.00
Popcorn Prepacks (8-10 servings each)	\$1.75
Popcorn Case (36 prepacks, 300+ servings)	\$55.00
Popcorn Bags (per 100, \$0.05 each)	\$5.00
Sno Kone Syrup (128 servings, gallon)	\$11.00
Sno Kone Syrup (64 servings, half gallon)	\$7.00
Sno Kone Syrup (32 servings, quart)	\$4.00
(Flavors : cherry, blue raspberry, grape, lime, orange, bubble gum, green apple, root beer)	
Sno Kone Cups (per 200, or per 50)	\$11.00 / \$3.00
Pumps	\$3.00
Frozen Drink Mix (1/2 gal mix makes 3 gal slush)	\$10.00
Spoon Straws (per 200)	\$2.50

## OTHER MACHINE RENTALS

Hot Dog Steamer  
Frozen Drink Machine

\$40.00  
\$100.00

